

New Business Underwriting Application

QUESTIONNAIRE INSTRUCTIONS

Whenever used in this questionnaire, the terms you, your(s) and applicant shall mean the named insured and all subsidiaries, unless otherwise stated.

YOUR	BUS	INESS
------	-----	-------

1.	Name of applicant: Address of applicant: Website address:			
2.	Years in business:			
3.	Describe your operations and list your products and se	rvices		
4.	What percentage of your total annual revenues is from	foreign s	ext 12 months. \$sales?	%
5.	Check if any of the following have occurred in the past	12 mont	ths or may occur in the next 12 months:	
	☐ Merger ☐ Acquisition	n	\square Newly formed owned entity	
	□ Name change (no M&A) □ New prod	ducts or s	services	
	If so, describe in detail:			
6.	Have you discontinued or ceased providing support for	r any pro	ducts or services in the last 3 years?	□No
	If yes, please explain:			
7.	Do you anticipate any significant changes in the nature	of your	business over the next 12 months?	□No
	If yes, please explain:			
8.	If your product or services include any of the following,	please p	provide a percentage of projected revenue for each product or se	ervice:
	Accounting services/content	%	Medical or health advice/content/services	%
	Aerospace, weapons, guidance or navigation systems	%	Medical diagnostics or patient care	%
	Architectural or engineering advice/content/services	%	Nutritional advice/content/services	%
	Cryptocurrency	%	Physical security	%
	Emergency or fire response	%	Privacy compliance (PCI, GDPR, HIPAA, etc.)	%
	Funds transfer, trade execution or other securities transactions	%	Pollution or environmental monitoring, testing or remediation	%
	File sharing/swapping	%	Process control, process automation, CAM or robotics	%
	Gaming, sweepstakes, contests, lotteries or other games of chance	%	Security assessment, encryption, authentication, penetration/vulnerability testing	%
	Insurance advice/content/services	%	Social media/social network	%
	Legal advice/content/services	%	Any other non-Technology related product or service	%

CURRENT AND REQUESTED INSURANCE PROGRAMS

1. Please provide the following information regarding your current and requested insurance programs:

TECHNOLOGY LIABILITY COVERAGE								
	CURRENT PROGRAM				REQUESTED PROGRAM			
COVERAGE	LIMIT	RETENTION	RETROACTIVE DATE	PREMIUM	LIMIT	RETENTION		
Errors and omissions liability	\$	\$		\$	\$	\$		
Cyber and privacy security liability	\$	\$		\$	\$	\$		
Personal injury liability	\$	\$		\$	\$	\$		
Media and content liability	\$	\$		\$	\$	\$		

FIRST-PARTY CYBER COVERAGE							
	С	URRENT PROGRA	М	REQUESTED	PROGRAM		
COVERAGE	LIMIT	RETENTION	PREMIUM	LIMIT	RETENTION		
Security breach notification and remediation	\$	\$	\$	\$	\$		
Data and systems restoration	\$	\$	\$	\$	\$		
Cyber extortion	\$	\$	\$	\$	\$		
Business income loss and extra expense	\$	hrs waiting period	\$	\$	hrs waiting period		
Contingent business income loss and extra expense	\$	hrs waiting period	\$	\$	hrs waiting period		
Funds transfer fraud	\$	\$	\$	\$	\$		
Computer fraud	\$	\$	\$	\$	\$		
Telecommunications fraud	\$	\$	\$	\$	\$		
Public relations	\$	\$	\$	\$	\$		
Cyber breach or extortion reward	\$	\$	\$	\$	\$		

HISTORY

1. In the past three years:

a.	Have you had any claims or suits resulting from your products or services; or are you aware of any actual		
	or alleged facts or circumstances that could reasonably be expected to give rise to a claim under this policy?	☐ Yes	□No
b.	Have you sued a customer for failure to pay for products or services rendered?	☐ Yes	□No
c.	Have you notified consumers or a third party of a security breach incident?	☐ Yes	□No

d.	Have you experienced an actual or attempted extortion demand with respect to your computer system,
	an unscheduled network outage lasting over four hours, or has your system or website been used in any
	type of security incident or attack (viruses, denial of service attacks, etc.)?

e.	Have you had any policy declined,	cancelled or non-renewed? (Not applicable in Missouri)	☐ Yes	□No
٠.	riare jea riaa arij perioj acemiea,	carreered or remarkan (rest approache in missean,		

☐ Yes ☐ No

ERRORS AND OMISSIONS LIABILITY

(Ple	ease attach a copy of your standard customer c	ontract, purchase order or l	icensing agreement.)				
1.	How long have your products or services b	een on the market?					
2.	What percentage of revenue is applicable to the following end user(s) of your products or services?						
	Individual%	U.S. Federal Government	, agency or military	_%			
	Commercial entity%		rom the U.S. federal government, agency or military,	please	ansv	ver	
	U.S. local or state government	the following: Your work as a prime of	re following: Your work as a prime contractor				
	or agency%		tractor to a prime contractor	_% _%			
			ederal Acquisition Regulation (FAR) contracts or insu	re			
		that FAR flow-down pr	rovisions are included within contracts you sign?	☐ Yes		□No	
3.	Do you have a quality control/quality assur (Check all that apply.)	ance program?		□Y	es	□No	
	□ Formalized		☐ Prototype development				
	☐ Verification testing		☐ Vendor approval and certification process				
	☐ Validation testing		☐ End-user product or service training				
	☐ Component ☐ Integration ☐ Since ☐ Acceptance ☐ Alpha ☐ B		☐ Formalized/documented ☐ User guide ☐ On-site training ☐ Annual certification			anuals	
	☐ Acceptance ☐ Alpha ☐ B☐ ☐ Product change control procedures and s			ation	□ vv•	epinars	
	☐ Pre-release/pre-dissemination testing to protect customers from		Statistical process control				
	malicious code, security vulnerabilities, bugs or problems in your services		☐ Customer signoff ☐ Milestones ☐ Final acceptance				
	☐ Maintenance of error/problem/downtime log for life of service		☐ Product recall plan				
	□ Document retention plan Months Years	Unlimited	☐ All beta testers acknowledge pre-release software is for testing purposes only and not suitable for production use				
4.	Do you have a customer management pro (Check all that apply.)	gram?		□Y	es	□No	
	☐ Customer complaint resolution, including	g escalation procedures	☐ Formal customer notification plan to address any problems, etc. discovered in products or service:		anor	malies,	
	☐ Customer notification plan for discontinuance of product, service or support						
5.	How long would it take for you to notify all your customers of an issue with your product or service?						
6.	Have you ever had to recall any of your pro	oducts?	□ N/A	□Y	es	□No	
	If Yes, please explain:						
7.	do you have a formal procedure to ensure	•	ty protection in order to perform your services, security protections are operational upon				
	completion of your services?	to confirmation of the control of	ana ara aratianal?	□Y		□No	
	If Yes, does this procedure include testing	,	•	□Y		□No	
	Do you have a formal process that requires	s your customer to verify p	protections are operational?	ПΥ	es	□No	

8.				what percentage of your proce of batch/lot %	ducts do you test?				
	If you	use or sell products	provided by third party ven	dors, what are your testing p	rocedures for third party	supplied products?			
	Does	your customer test al	I products prior to final acc	eptance?		□Yes	□No		
	If No,	what percentage of y	nce?%						
	Do you negotiate an acceptable product failure rate with customers?								
	If Yes,	what is considered an acceptable failure rate for your products?							
9.				nance for your products or se urability, quality, volume of tr		□Yes	□No		
	If Yes,	specify which standa	nrds:						
CO	NTRAC	<u>TS</u>							
10.	Descri	be your five largest p	projects or jobs during the p	oast three years.					
		CLIENT NAME	PRODUCT/SERVICE PROVIDED	ANNUAL REVENUE DERIVED FROM PROJECT OR JOB	LENGTH OF CONTRACT (IN MONTHS)	ACTUAL/EXPE			
11	Dayo	u usa yaur standard	contract with your customs	ro?		□ Yes	□ No		
11.	а.	What percentage o		our products or services that	are sold or provided usi				
	b.	If Yes, which of the		cluded in your contractual ag	reements (e.g. standard	contractor,			
		□ Limitation of liabi	lity	☐ Integration clause	□ Lir	mitation of consequen	tial		
		☐ Force majeure		☐ Statement of work	da	nmages			
		☐ Arbitration clause	e	☐ Hold harmless		erformance milestones/			
		☐ Disclaimer of war	ranties	□ Indemnification	SC	hedule of work			
	c.	If contractual provi	sions were selected above,	were they written in your fav	or?	□Yes	□No		
	d.	Does legal review y	your contracts, purchase or	ders or licensing agreements	?	☐ Yes	□No		
	e.	Does legal review of	deviations to your contracts	, purchase orders or licensing	g agreements?	☐ Yes	□No		
	f.	Please explain you	r contractual procedures wh	nen accepting non-standard c	or customer supplied cor	ntracts?			
12.	Please	provide the followin	ıg:						
	a.	Size of average cus	stomer contract: \$	Length of average custo	mer contract (# of month	ns):			
	b.	Size of largest custo	omer contract: \$	Length of largest custom	ner contract (# of months	s):			

SUBCONTRACTORS

30	DCONTRACTORS							
1.	If you use subcontractors, what percentage of you by subcontractors?	our projected rev	enue is derived fro	om the work or se	rvices provided		□ N/ <i>i</i>	
2.	What products or services do your subcontractors provide?						□ N/A	
3.	Do you use a standard contract or agreement wi	ith all subcontrac	tors?			☐ Yes	□No	
	If Yes, are hold harmless and indemnification pro	ovisions in your fa	avor?			□Yes	□No	
4.	Are your subcontractors required to carry errors	Are your subcontractors required to carry errors and omissions insurance?						
	If Yes, what is the minimum policy limit required:	: \$						
CY	BER AND PRIVACY SECURITY/FIRST-PARTY CYB	BER						
(PI	ease complete this section if you are applying for a	cyber and privacy	security liability o	or first-party cyber	coverage.)			
1.	Indicate the type and number of unique records	collected/mainta	ained by you or otl	hers on your beha	alf (Check all that	apply):		
	TYPE OF INFORMATION		N	UMBER OF REC	ORDS			
	Biometric information	□<50,000	□ 50k-500k	□ 500k–1M	□ 1M– 3M	□>3M		
	Financial account numbers	□<50,000	□ 50k–500k	□ 500k–1M	□ 1M– 3M	□>3M		
	Other personally identifying information (i.e., social security numbers, passport numbers)	□<50,000	□ 50k-500k	□ 500k–1M	□ 1M- 3M	□>3M		
	Protected health information	□<50,000	□50k-500k	□ 500k–1M	□ 1M– 3M	□>3M		
	Credit card numbers	□<50,000	□ 50k-500k	□ 500k–1M	□ 1M– 3M	□>3M		
	Other information not described above (i.e., Name, address, telephone number, etc.)	□<50,000	□ 50k-500k	□ 500k–1M	□ 1M– 3M	□>3M		
2.	If you were to suffer a security incident or attack (your customers? No impact Minimal impact Moderate Do you have the following (check all that apply Written information security program (wisp)	te impact 🔲 Siç)?			d chief informatio			
4.	Information security training—you have (select	one):						
	 Formal and documented information sec safeguard personal and confidential business 		nd privacy policy; v	written and execu	ted employee trai	ning progr	am to	
	 Formal but undocumented information s to safeguard personal and confidential busines 		and privacy policy	; formal but not v	vritten employee t	raining pro	ogram	
	 Informal and undocumented information gram to safeguard personal and confidential 			cy; no executable	or written employ	/ee training	g pro-	
5.	Customer base—you derive most of your revenue	ue from (select o	ne):					
	a. Sales to commercial entities							
	b. Sales to individuals							
	c. Government and critical infrastructure re	lated entities						
6.	Back-ups—you make (select one):							
	a Regular full and incremental backups of	critical data and	systems					

b. Occasional full back-ups of critical data and systems

c. No back-ups of critical data and systems

7.	Backgr	ound checks—for employees with access to sensitive data and systems, you conduct (select one):		
	a.	Full, nationwide, criminal background, sex offender, and credit checks		
	b.	Full, nationwide, criminal background checks		
	C.	No background checks		
8.	Patchir	ng and updates—you provide (select one):		
	a.	Automatic updates enabled with patch management verification procedure		
	b.	Automatic updates enabled		
	C.	Manual updates		
9.	Firewa	lls—you have (select one):		
	a.	Hardware and software firewalls deployed		
	b.	Hardware firewall deployed		
	c.	No firewalls deployed		
10.	Antivir	us and intrusion detection software—you have (select one):		
	a.	Intrusion detection software and antivirus software installed or activated on all computers and networks		
	b.	Antivirus software installed or activated on all computers and networks		
	C.	Neither intrusion detection software nor antivirus software installed or activated		
11.	Netwo	rk security—when working remotely, your employees (select one):		
	a.	Access a segmented network via virtual private network with multi-factor authentication		
	b.	Access a segmented network via virtual private network		
	C.	Do not access a virtual private network		
12.	Email	security —you have (select one):		
	a.	Web and email filtering enabled		
	b.	Web or email filtering enabled		
	C.	Neither web nor email filtering enabled		
13.	Encryp	tion—your encryption is (select one):		
	a.	Deployed for data at rest, in transit and on mobile devices		
	b.	Deployed for data at rest		
	C.	Not deployed		
14.	Accou	ntability—when accessing computer systems and information, employees and third parties are issued (select one):	
	a.	Separate and unique accounts with strong passwords; access is restricted and only extended as required to perf	orm dutie	es.
	b.	Separate and unique accounts with strong passwords		
	C.	Separate and unique accounts with no password construction requirements		
15.	Data d	estruction—when data and equipment is no longer needed, you (select one):		
	a.	Dispose computers/devices/media responsibly in accordance with a written data retention and destruction police	У	
	b.	Dispose of old computers/devices/media responsibly		
	C.	Have no policies or procedures pertaining to the destruction of data or retirement of devices		
16.		information is collected on your website, do users have the option to opt-in or opt-out of allowing the ion or use of their information?	□Yes	□No

17.	Do you have a disaster recovery plan for your computer system (i.e., computer or computer network, including hardware, software, telephone system, firmware, and data)?					□Yes	□No
	Has the plan k	peen fully documented and	l tested at least annual	ly?		☐ Yes	□ No
18.	•	quirements and responsibilition with vendors, partners, subc			•	□Yes	□No
19.	When employe	es/contractors access critical	systems, is multi-factor a	authentication utilized?		□Yes	□No
20.	Which of the fo	ollowing facilities security me	asures do you have in pl	ace (Check all that apply))?		
	☐ Key card acc	ess	☐ Biometric scanning	g	☐ Redundant connectiv	ity/power	/cooling
	☐ Key card pro	tocols	☐ Disaster recovery	plan	☐ Facilities security mar	nager	
	☐ 24-Hour secu	urity surveillance	☐ Redundant netwo	rk equipment	☐ Security guards		
21.	Do you use ver	ndors for any of the following	?			☐ Yes	□No
	a. Customer se	ervice				☐ Yes	□No
	b. Web hosting	data center operations				☐ Yes	□No
	c. Data process	sing				☐ Yes	□No
	d. Network sec	urity				☐ Yes	□No
	e. Other—Please describe:						
22.	Do you have a	formal process for reviewing	your vendors' procedure	es?	□ N/A	☐ Yes	□No
23.	Do you use a s	tandard contract or agreeme	nt with all vendors?		□ N/A	☐ Yes	□No
	If yes, are hold	harmless and indemnificatio	n provisions in your favo	r?	□ N/A	☐ Yes	□No
24.	Are your vendo	ors required to carry errors ar	nd omissions insurance?		□ N/A	☐ Yes	□No
PEF	SONAL INJURY	Y LIABILITY					
(Ple	ase complete th	is section if you are applying	for personal injury liabil	ity coverage.)			
1.		share personal and/or confid nformation gathered from yo			ers?	□Yes	□No
	If Yes, do you r	notify and obtain the consent	of customers or others	orior to disseminating this	information?	□Yes	□No
2.		chat room, bulletin board or	·	-		□Yes	□No
	•	rovide the following informa					
	a. Who are the primary users of the chat room, bulletin board or social media site (i.e., employees, vendors, customers, etc.)?						
	b. Do you	monitor the chat room, bull	etin board or social med	ia site?		☐ Yes	□No
	c. How qu	uickly do you remove conten	t and posts when you are	e notified they are unacce	ptable or infringing?		
ME	DIA AND CON	FENT LIABILITY					
(Ple	ase complete th	is section if you are applying	for media and content l	iability coverage.)			
1.	Do you provide	e any of the following? (Chec	k all that apply.)				
	☐ An application/software that enables the copying or ☐ A file-swapping network						
	dissemination of the content of others (e.g. music, art, photos, graphics, video, written works etc.)			r to peer.)		

2.	Do you have intellectual property or business methods clearance	re procedures?	□Yes	□No		
	(Check all that apply.)					
	The acquisition of all the necessary rights, licenses, releases and consents applicable to content or services created or provided by you or by third parties	Legal review of all referral and affiliate program agreer	nents			
	Permission to use and legal review of the trademarks and/or service marks of others	Legal review of the following performed prior to release, use of or modification to regardless of the medium (check all Content Business methods Product technolows) Business Business Advertising and release, use of the medium (check all Content Business Methods Product technolows)	l that appl ogy used	ly):		
	New hire and independent contractor agreements include signed statements that new employees and contractors will not disseminate or use any previous employer's or client's trade secrets or other intellectual property Trademark and/or service mark searches and clearances for Domain names Service names, designs or logos			:		
	The contractual acquisition of all rights (including electronic rights) to work done for you by third parties, including hold harmless and indemnification clauses, which inure to your benefit pertaining to that work		Computer database s			
	Legal review performed with respect to laws in jurisdictions outside of the U.S.	☐ Permission from owners of sites you link to or frame				
	Disclaimers on your website pertaining to content made available or disseminated.	☐ Legal review of all licensing and/or cross-licensing agre	ements			
3.	If you are an Internet Service Provider, are you compliant with the and its standards?	ne Digital Millennium Copyright Act	□Yes	□No		
PA	MENT CARD EXPENSE COVERAGE					
(Ple	ase complete this section if you are applying for payment card e	xpense coverage.)				
1.	Do you outsource all payment processing to a PCI-DSS validate	d merchant or other entity?	☐ Yes	□No		
2.	What are your estimated number of transactions in a 12-month	period?				
3.	Have you been PCI certified in the past 12 months?		☐ Yes	□No		
SO	CIAL ENGINEERING COVERAGE					
(Please complete this section if you are applying for social engineering coverage.)						
1.	Do you provide social engineering training at least annually to engage payable authority that educates them on how to detect and identification from a purported:	, ,				
	a. Vendor or client is received, requesting their vendor or	client bank account information be changed?	☐ Yes	□No		
	b. Owner or employee of yours is received, requesting a w	vire transfer be made on their behalf?	□Yes	□No		
2.	Do you have written and documented procedures in place which are provided to your employees and which require employees to authenticate all requested changes to vendor/supplier information (such as bank account, routing number, contact information) with a phone call to an authorized representative					
	of the vendor/supplier, at a phone number provided at the time	e of contracting?	□ Yes	□No		

BUSINESS INCOME LOSS AND EXTRA EXPENSE—SYSTEMS FAILURE

(Please complete this section if you are applying for business income loss and extra expense — systems failure coverage.)

1.	Do you have a policy to manage the maintenance of your computer system (i.e., computer or computer network, including hardware, software, telephone system, firmware, and data)?	□Yes	□No		
	If yes, please explain				
	Describe the maintenance schedule of your computer system?				
2.	Have you suffered an unplanned (non-malicious) outage in the past 24 months?	□Yes			
	If yes, please explain.				
co	NTINGENT BUSINESS INCOME LOSS AND EXTRA EXPENSE—SYSTEMS FAILURE				
(Ple	ease complete this section if you are applying for contingent business income loss and extra expense—systems failure cov	rerage.)			
1.	Do you have any single source providers of raw materials, products or services which are critical to your business?	☐ Yes	□No		
	If yes, please explain				
	Do you have a contract in place with the provider guaranteeing on time service and back up facilities?	☐ Yes	□No		
2.	Have you identified back-up contract providers for such critical products or services?	☐ Yes	□No		
	If yes, please list your providers.				
3.	How long would it take your back-up contract providers to be up and running to provide to you with your critical produc	ts or ser	vices?		

DECLARATIONS AND NOTICE

The undersigned, acting on behalf of all Applicants, declare that the statements set forth in this Application are true and correct and that thorough efforts were made to obtain requested information from each and every Applicant proposed for this insurance to facilitate the proper and accurate completion of this Application.

The undersigned agree that the information provided in this Application and any material submitted herewith are the representations of all the Applicants and are the basis for issuance of the insurance policy provided by us. Any material submitted with the Application shall be maintained on file (either electronically or paper) with us. [Not applicable in NC]

It is further agreed that:

- If any of the Applicants discover or become aware of any significant change in the condition of the Applicant Organization between the date of this Application and the policy inception date, which would render the Application inaccurate or incomplete, notice of such change will be reported in writing to us immediately;
- Any policy issued, will be in reliance upon the truthfulness of the information provided in this Application; provided, however, with respect to such information, no knowledge or information possessed by any Applicant shall be imputed to any other Applicants. If any person or persons knew as of the policy inception date that such information contained in the Application(s) were untrue, inaccurate or incomplete, then coverage may be denied or canceled with respect to that person or persons if such information was material to issuance of the policy. However, if the Chairperson of the Board of Directors, President, Chief Executive Officer, or Executive Director of the Applicant knew as of the policy inception date that such information contained in the Application(s) were untrue, inaccurate or incomplete, then coverage may be denied or canceled with respect to that person or persons and the Applicant Organization if such information was material to issuance of the policy;
- Statements in the Application, facts pertaining to or knowledge possessed by the individual signing the Application shall be imputed to the Applicant; and
- The signing of this "Application" does not bind the undersigned to purchase insurance.

Dated ______ Signature/Title _______ (Chief Executive Officer, President, Chief Financial Officer, Managing Partner or Owner)

Produced By: Agent ______ Agency: ______ Agent Signature: _____ Agency Taxpayer ID or SS No.: _____ Agent License No.: _____ Address (Street, City): ______

This Application must be signed by a representative of the Applicant acting as the authorized representative of the person(s) and

FRAUD WARNINGS

State: _____ Zip Code: _____

entity(ies) proposed for this insurance.

NOTICE TO ARKANSAS, LOUISIANA, AND WEST VIRGINIA APPLICANTS: Any person who knowingly represents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NOTICE TO COLORADO APPLICANTS: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

NOTICE TO DISTRICT OF COLUMBIA APPLICANTS: Warning: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

NOTICE TO FLORIDA APPLICANTS: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

NOTICE TO HAWAII APPLICANTS: For your protection, Hawaii law requires you to be informed that presenting a fraudulent claim for payment of a loss or benefit is a crime punishable by fines or imprisonment, or both.

NOTICE TO KENTUCKY APPLICANTS: Any person who knowingly and with intent to defraud an insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime.

NOTICE TO ARKANSAS, LOUISIANA & WEST VIRGINIA APPLICANTS: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NOTICE TO MARYLAND APPLICANTS: Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NOTICE TO MAINE, VIRGINIA, TENNESSEE & WASHINGTON APPLICANTS: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

PAGE 10

NOTICE TO MICHIGAN AND MINNESOTA APPLICANTS: Any person who knowingly and with intent to defraud an insurance company or another person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent act, which is a crime and subjects the person to criminal and civil penalties.

NOTICE TO MISSOURI & ARIZONA APPLICANTS: Claim Expenses are Inside the Policy Limits. All claim expenses shall first be subtracted from the limit of liability, with the remainder, if any, being the amount available to pay for damages.

NOTICE TO PENNSYLVANIA APPLICANTS: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

NOTICE TO NEW MEXICO APPLICANTS: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

NOTICE TO OHIO APPLICANTS: Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

NOTICE TO OKLAHOMA & IDAHO APPLICANTS: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

NOTICE TO NEW JERSEY APPLICANTS: Any person who knowingly includes any false or misleading information on an application for an insurance policy or files a statement of claim containing any false or misleading information is subject to criminal and civil penalties.

NOTICE TO OREGON APPLICANTS: Any person who knowingly and with intent to defraud or solicit another to defraud any insurance company: (1) by submitting an application, or (2) by filing a claim containing a false statement as to any material fact, may be violating state law.

NOTICE TO VERMONT APPLICANTS: Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

PAGE 11



The Hanover Insurance Company 440 Lincoln Street, Worcester, MA 01653

hanover.com The Agency Place (TAP)—https://tap.hanover.com

All products are underwritten by The Hanover Insurance Company or one of its insurance company subsidiaries or affiliates ("The Hanover"). Coverage may not be available in all jurisdictions and is subject to the company underwriting guidelines and the issued policy. This material is provided for informational purposes only and does not provide any coverage. For more information about The Hanover visit our website at www.hanover.com