

Hanover Manufacturers Advantage -Fleet

SUPPLEMENTAL APPLICATION

(For accounts that haul their own products)

APPLICANT INFORMATION						
Age	ency Name: Agency Code:	Agency Code:				
Effe	ective Date:					
App	olicant:					
Mai	ling Address:					
Website Address:						
1.	Is your fleet regulated by the DOT? ☐ Yes ☐] No				
2.	DOT #					
Gar	ods Hauled:					
		l Na				
1.	=] No				
2.	What percent of mileage is for hauling products of others?%					
3.	How much back hauling of other's products do you do?					
	□ None □ Less than 10% of trips □ More than 10% of trips					
Driv	ver Qualification/Selection:					
1.	Describe your driver hiring process. (Check all that apply)					
	\square Reference check \square Written driving test \square Physical exam					
	☐ Driver's crash and inspection history from DOT ☐ Pre-Screening Program (PSP) is used in hiring decisions					
2.	MVR Reviews (Check all that apply)					
	\square Pre-hire \square Semi-annual post hire \square Annual post hire \square None					
3.	Describe the MVR standards you apply to your drivers:					
4.	Do you have a formal policy including remedial actions to address drivers not					
	meeting standards	No				
5.	Describe drug and alcohol testing of your drivers. (Check all that apply)					
	☐ Pre-hire ☐ Random ☐ Post accident ☐ None					
6.	Driver Turnover%					
7.	Driver Remuneration: ☐ Hourly ☐ Salary ☐ Mileage or Loads					
8.	When do your drivers receive Defensive Driver Training? (Check all that apply)					
	□ Upon hire □ Post accident □ Periodic refreshers provided □ None					
9.	How do you control distracted driving, including texting and cell phone use? (Check all that apply)					
	☐ Formal distracted driving program applied ☐ Drivers sign off on policy ☐ All drivers have a CDL					
	□ Software used to monitor driver's phone use while driving □ Other:					

10.	What is your policy regarding personal use of company vehicles?		
	□ No personal use is permitted □ Personal use of autos by spouses is permitted but not for trucks		
	☐ Personal use of autos by family members is permitted but not for trucks ☐ No limits on personal	use	
11.	What percentage of your cargo is carried by owner-operators?%		
Rou	tes and Travel:		
1.	What is the average miles driven by your trucks in a year?		
2.	What best describes the type of driving required for your routes?		
	Metropolitan% Suburban, including highway% Rural%		
3.	Are your drivers assigned to consistent routes or territories?	□Yes	□No
4.	How are route changes managed?		
	\square You plan routes for the driver \square GPS is used \square Drivers plan routes themselves		
5.	What is the average number of stops your trucks make in a day?		
	\square 0-5 stops \square 5-15 stops \square More than 15 stops		
6.	What are the times during which your vehicles travel?		
	\square 8 AM to 6 PM \square 6 AM to 10 PM \square Vehicles frequently travel at other times		
7.	How do you monitor driving performance of drivers? (Check all that apply)		
	☐ Telematics is used to monitor vehicle operation ☐ Outside service (1-800 How's My Driving?)		
	☐ Supervisory road observations ☐ Ride-alongs by supervisors		
Safe	ety Program:		
1.	Do you have a formal fleet safety policy?	□Yes	□No
2.	Who is responsible for enforcement of the safety policy? ☐ Fleet Manager ☐ Other:		
3.	Are drivers required to demonstrate commitment by signing the employee handbook?	□Yes	□No
Post	t-Accident:		
1.	Do you complete formal accident investigations on accidents involving other vehicles		
	or driver injuries?	☐Yes	□No
2.	Are all corrective actions documented and implemented?	☐ Yes	□No
3.	Who reviews and monitors accident investigations?		
	☐ HR ☐ Fleet Manager ☐ Management Committee/Accident Review Board		
Veh	icle Maintenance:		
1.	Describe your vehicle maintenance procedures. (Check all that apply)		
	\Box Computerized PM schedule \Box Manual PM schedule \Box Vehicles maintained to OEM guideline	S	
2.	Does PM schedule include tire replacement program?	☐Yes	□No
3.	Who maintains your vehicles?		
	\square Employed mechanics \square Dealer or Maintenance Company (such as Ryder/Penske) \square Local Ga	ages	
4.	Do employed mechanics or service garages have appropriate certificates from the National Institute for Automobile Service Excellence (ASE)	□Yes	□No

Vehicle Inspections:						
1.	Describe your truck inspection practices. (Check all that apply) Pre-trip Post trip PM Scheduled State/Local Inspections Use of documented inspection forms Some vehicles are excluded from inspection practices: Please describe:					
Risk	Risk Service Needs:					
1.	Are there any specific Risk Solutions service needs specific to driver training, fleet program development, DOT Compliance or driver monitoring?					
	Please describe:					
2.	Are there any specific Claims service needs?					
	Please describe:					

PAGE 3